

PRACTICAL TIPS FOR SUCCESSFUL SHARING

SIN: Expect huge improvements quickly, then start spreading right away.

DO THIS INSTEAD: Create a reliable process before starting to spread.

SIN: Skip testing — just do a large pilot.

DO THIS INSTEAD: Start with small, local tests and several PDSA (Plan-Do-Study-Act) cycles.

SIN: Rely on one person, the “local hero,” to do it all.

DO THIS INSTEAD: Make spread a team effort.

SIN: Depend only on hard work.

DO THIS INSTEAD: Support improvements with a solid infrastructure.

SIN: Spread the success without making changes because it worked before.

DO THIS INSTEAD: Allow changes but ensure the essential elements of the success remain clear.

SIN: Expect the original team to spread improvements widely.

DO THIS INSTEAD: Clearly document your project in UBT Tracker so other teams can adopt it.

SIN: Review data just once a quarter.

DO THIS INSTEAD: Check small data samples frequently so you can decide how to adapt practices.

7 SPREADLY SINS