What is the difference between the BLS and the current Business Literacy modules?

The BLS expand topic areas for advanced business literacy training. To ensure consistency on business literacy learning across the program, some courses also build upon content from the Northern and Southern California modules.

**New Content:**

» “Health Care Costs and Trends”: Key health care trends after the Affordable Care Act’s implementation, and the role of affordability in the context of KP.

» “External Measures of Success”: Overview of key external metrics and public reporting that measure KP in the marketplace and their link to UBTs’ work.

» “Our Unit-Based Team Perspective”: Team building session to reinforce UBT principles and collective vision. The discussion links to People Pulse Survey selected items from the Engagement Index and business impact perceptions.

» “A KP History Timeline”: Builds from existing KP history training to provide an overview of KP’s rich and varied history over the past 70 years that results in our integrated business model, our LMP and in our mission.

**Refreshed Topics:**

» “KP’s Integrated Business Model”: Builds from Business Literacy “Module 1: Entities.” Compares integrated vs non-integrated systems, identifies the basic elements of KP’s business model and discusses members’ experience through our model. Adapted for regions with and without hospitals.

» “Revenue Expenses and Margins”: Builds from Business Literacy “Module 2: Revenue” and “Module 3: Margins.” Discusses and analyzes KP’s sources of revenue, main expense categories and the benefits of margins. Provides hands on exercises to apply the understanding of these concept.