|  | WORKSHEET Sponsor Partner Preferences |
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|  | PURPOSE  When establishing a relationship with your co-sponsors, use the following ideas to develop rapport and understanding. Creating a strong foundation initially will facilitate your joint work supporting UBTs to improve organizational performance.  When to Use  Use this tool when you are starting your UBT or when you have been assigned a new sponsor.  Who Uses  Co-leads and their sponsors.  How to Use  Use this tool to identify clear expectations between you as co-leads and your sponsor. Complete the statements together to review expectations and develop rapport that will help your future working relationship. |
|  | |  | | --- | | I define partnership by… | |  | | I develop and maintain trust-based relationships through these specific actions… | |  | | To me, communication is most effective when… | |  | | My best strength in dealing with people is… | |  | | My thoughts about change are… | |  | | The way I like to start solving a problem is… | |  | | When two people are talking, I think it’s very important that they… | |  | | When I know that a conversation is going to be difficult, I will… | |  | | I believe conflict always gets worse when… | |  | | To me, a good plan will always… | |  |  |  | | --- | | The worst plan I ever saw was… | |  | | I’m most comfortable developing a plan with others when… | |  | | The best way for me to set priorities is to… | |  | | Before I make a final decision, I really need to… | |  | | I think the best way to handle tough differences is to… | |  | | I’m willing to forgive almost any disappointment in a partnership, except when a partner… | |  | | One thing I always try to do in an ongoing working relationship is… | |  | | People drive me nuts when they… | |  | | I sometimes get angry at myself when I realize I’m… | |  | |